



Compression Leasing Services

Job Title:	Compressed Air Salesperson	Job Category:	Non-Exempt
Reports To:	Branch Manager and President	Travel Required:	250 mi. radius and occasionally out of state
Location:	All	Position Type: Full Time	
Level/Salary Range:	Based on Experience		

Job Description

ROLES AND RESPONSIBILITIES

Compression Leasing Services, Inc. is looking for a high-energy and an extremely motivated individual to focus on selling compression equipment to all industries; specifically construction companies, power plants and manufacturing facilities. The ideal candidate for this position will provide effective customer service for all internal and external stakeholders by using their in-depth knowledge of portable compression equipment. This person will also have a strong sales background, market knowledge, a mechanical aptitude and thrive in stressful and challenging situations. This person will also be responsible for the following:

- Services existing accounts, obtains orders,
- Generate new accounts
- Plan and organize daily work schedule to call on existing or potential customers
- Create product presentations
- Develop life cycle cost analysis
- Being on call and having a fast response time to customers at varying hours of the day
- Provide customers with timely and accurate quotes on compressors, service and accessories

Other duties, responsibilities and activities may change or be assigned at any time with or without notice.

ESSENTIAL FUNCTIONS

- Must be able to lift 50 pounds unassisted
- Must be able to sit and stand for up to 4 hours at a time
- Ability to crouch, twist, bend, kneel and stoup for extended periods of time
- Must have a valid driver's license and a clean driving record
- Must be able to operate a vehicle safely for extended periods of time
- Must be able to pull and back a trailer

QUALIFICATIONS AND EDUCATION REQUIREMENTS

A Bachelor's Degree or equivalent experience is required. Must have a minimum of 3-5 years of successful outside sales experience in the construction and manufacturing markets. Proficiency in Microsoft Office Suite required.

BENEFITS

Compression Leasing offers a competitive compensation and benefits package including health, vision, dental and 100% employer paid life and disability insurance policies. This position will also have an assigned company issued vehicle and cell phone.

Compression Leasing is an Equal Opportunity Employer.